

A VIEW INTO YOUR RETIREMENT.

Let us show you.

IPA retirement GUIDE

Compliments of



IPA Retirement Guide

Are you approaching or nearing retirement?

You've probably been planning for retirement in some way for many years. As a member of the Independent Pilots Association (IPA), your retirement offerings are far from average. IPA has provided you retirement benefits that may be difficult to decipher.

As you prepare for and enter retirement, you'll reap the rewards of your new pension plan. You may wonder how it will work alongside your other retirement accounts. For the majority of IPA pilots who saved well, retirement income can potentially be higher than their working years. This could also impact tax exposure. It's also important to consider how your retirement income impacts your overall finances.

Since 2005, ARGI has helped IPA members gain better views into retirement.

Use this guide to look at the obstacles you may face as you near retirement. At ARGI, we can help put your finances into focus by:

- Navigating tax-advantaged opportunities.
- Planning tax efficiencies around required minimum distribution income surges.
- Comparing and outlaying your new pension alongside your 401(k)/MPP.
- Coaching and preparing pre-retirees toward retirement goals.

*Be sure to consult your tax professional regarding your specific situation.

1. PILOT RETIREMENT PRIORITIES

We outline some of the main concerns we've heard from pilots as they near or enter into retirement and the potential for pitfalls.

2. IMPACT OF BALLOONED INCOME SOURCES

Understand how the impact from compounded retirement income sources can trigger incremental taxes during peak income years.

3. TAX CONSIDERATIONS

During times of transition it's important to understand the advantages and considerations of multi-tiered compensation plans.

4. DISABILITY TAX BREAKS & INCOME STREAMS

Preview opportunities for those who have exited the workforce due to a disability.

At ARGI, we're helping build retirement dreams.

Call us today.
866.568.9719

Pilot Retirement Priorities*

Are you worried about retirement and planning for your family's future? If so, you're not alone. Here's what we hear from other pilots on where their priorities fell and pitfalls they faced:

Wealth Protection: How do you shield your wealth from external factors throughout retirement? Do you have a plan that offsets inflation leading up to and through retirement? How will you pursue growth that overcomes economic erosion with the least amount of exposure to the market?

Retirement Planning: How do you determine a reasonable retirement goal and eliminate surprises? Most finances are more complex than what an online calculator is able to capture. In fact, according to CBS Money Watch, retirement calculators get retirement planning wrong. Social Security projections, rate-of-return assumptions, life expectancy, housing information, inflation forecasts and properly integrating income for surviving spouses are just a few of the inferior projections found.¹ That's why it's imperative to have a collaborative team looking at your financials including your investments, accounting and your family's individual needs.

Maintaining Current Lifestyle: Do you assume you'll need to live frugally in retirement? That may be the wrong answer! Did you know with proper planning, some IPA pilots can improve their lifestyles in retirement? It all depends on your needs and proper planning for the future, which is why it's never too late to start. Just because you're retiring, you may not have to cut back your lifestyle. This is why it's important to evaluate the lifestyle you want to live now and in retirement, and then build a plan around your needs and wants.

Taking Care of Family: When you think of those you love, who's most dear to you? Do you have a plan to balance your own needs and those you love? Are you concerned about aging parents, children or wonder what will happen if you become disabled? How would your family's lifestyle be altered if something happened to you? Do you have a plan to replace or supplement a potential income reduction? And, if you are disabled, did you know there are significant planning opportunities that can help enhance income for living expenses depending on your situation? How will you know what's available to you? Who will help you or your family navigate these options? ARG1 can help you and your family identify options to meet your needs.

Income Taxes: With the IPA contracts, 401(k)/MPP and other household income, sometimes the impact from cumulative retirement income streams inflates beyond your working years. You may be forced to make required withdrawals (required minimum distributions), which can potentially inflate income too. More income is welcomed, or is it? Sometimes this can cause retirement income to tip into the next tax bracket and increase tax exposure. It may also reduce after-tax income, despite the increased gross income. Could this happen to you? If so, how will you address this, and potentially offset your household income? There are ways to project and monitor this to provide a better view into your retirement. The key is to have a team who can help you combine your household's income sources and provide guidance on efficient options for you to consider.

Health Coverage: Health concerns are often on the minds of many retirees. What will medical care be like when you retire and what's the best plan for you, your spouse and family? Your health options can be of benefit and provide an additional tool to help save for retirement. This is often one of the most daunting tasks to do on your own because there are so many variables and factors to evaluate your needs today and in the future. At ARG1, we'll help you analyze your plans and see what best fits your family's needs.

*Be sure to consult your tax professional regarding your specific situation. Respective services provided by ARG1 Investment Services, LLC, a Registered Investment Advisor, ARG1 CPAs & Advisors, PLLC, ARG1 Business Services, and Advisor Insurance Solutions. All are affiliates of ARG1 Financial Group.

Impact of Ballooned Income Sources

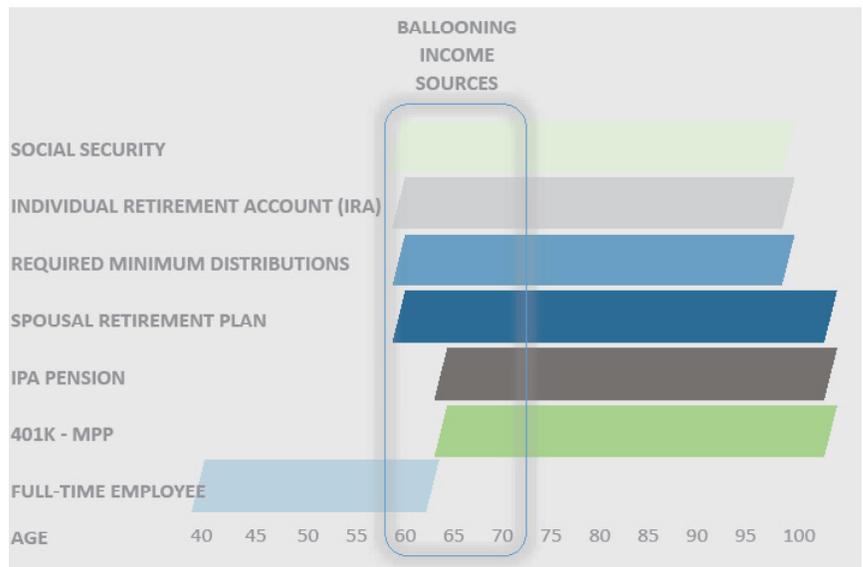
With IPA's generous pension plan and new contract, you could potentially face a time when your retirement income exceeds working years. Although we don't want to deter from increased income, it can consequently bump a household's income into the next tax bracket, inflict a higher tax rate and create additional tax exposure.

At ARGI we take a look at your household's portfolio today, tomorrow and years ahead to build wealth strategies aimed to limit exposure to higher income tax brackets and even out taxable income during years when income balloons. ARGI has dedicated teams reviewing taxes, investments and insurance³ opportunities to develop a cohesive plan that meets your needs today and in the future.

Here's a hypothetical example of one family's household retirement accounts and the timeline where they started taking elective and required distributions.⁴ You can see periods when income spiked and tipped them into the next tax bracket. In some instances, they may benefit from delaying elective distributions to prevent income spikes into higher tax brackets. It's imperative to have a financial advisor and accountant working together on your behalf.

Ballooning Income Sources: Working Years & Retirement

This diagram shows a hypothetical summary of investment income, minimum withdrawal periods and required distributions ages.



3. Respective services provided by ARGI Investment Services, LLC, a Registered Investment Advisor, ARGI CPAs & Advisors, PLLC, ARGI Business Services and Advisor Insurance Solutions. All are affiliates of ARGI Investment Services.

4. Hypothetical example for illustrative purposes only.

We can help you plan for retirement and create income strategies that can potentially maximize the use of your new pension, 401(k)/MPP and address potential tax hurdles.



Understanding the Tax Considerations of Pilots during Times of Transition

You've spent your career devoting years of service. As you approach a career shift, consider how the changes in your benefits could potentially help you prepare for retirement.

Now is also the time to look ahead into life's next chapter. Here are some questions you should consider:

- Can you boost your income by tapping into your employer's plan?
- What's the best way to access or transfer those funds?
- What's the best decision for your company sponsored retirement plan?
- If you're considering retirement, how will you move from an employer's direct deposit and start creating an income stream?
- What accounts do you access first?
- How much do you actually need to maintain your lifestyle?
- How do the decisions today impact taxes, optimize your pension plan or affect Social Security in the future?
- How do you plan to spend your retirement?

Over the years, hard work has led to multi-tiered compensation plans, which include various perks such as company stock, retirement savings, pensions and money purchase pension plans. How the compensation plan is fashioned may help determine a course of action to address long-term incentives after the transition. Each plan element may be different than others, and the course of action can widely vary for each plan recipient.

*Be sure to consult your tax professional regarding your specific situation.

The best approach is to understand the plan's constituent elements, but more importantly understand the overarching advantages and considerations each plan offers.



Disability Tax Breaks & Income Streams

Most aren't aware of the significant strategies available to persons with disabilities leaving the workforce. If you are recently disabled, ARGI could help you make a significant impact on your future. There are several tax-advantaged strategies that could possibly offer tax reductions and potentially dollar-for-dollar tax reductions. One notable strategy includes an early conversion approach for 401(k)/MPP plans. If done correctly, this could potentially provide significant future tax savings for disabled pilots.

We can also help you understand the differences between the lump-sum/monthly disability benefits, as well as help provide you with clarity. Every case is unique, and it depends on your household and the disability benefits. That's why it's important to have a professional team like ARGI working to develop a plan that cohesively addresses taxes, finances and your estate.

Many individuals exit the workforce, receive their disability payout and then believe they should invest conservatively. This may or may not be the case for you. Now is the time to use monies to create future income streams that support you and your family. ARGI can help you evaluate your situation and risk tolerances to develop a plan to create new income streams. We'll also help you plan for discretionary expenses too, like vacations, new vehicles and gifts for grandchildren. ARGI's here to help you live the way you want to live now and into retirement.

Be sure to consult your tax professional regarding your specific situation.



It's Never Too Late to Plan

Even if you're late to the retirement planning process, it's never too late to get a second opinion and determine the options to help preserve retirement income whether you're preparing, nearing or in retirement.

You've spent your career flying planes, clearing the way. Call ARG I for an initial consultation with your advisory team today.

About ARG I's Personal Services

It starts with a vision. It happens with a plan.

Building your future requires a comprehensive plan built on knowledge and experience. Your ARG I team is dedicated to providing you with the financial foundations you need to succeed.

ARG I supports pilots across the U.S. by providing online account consolidation and access to your entire household's finances through the ARG I Gateway. Schedule a virtual consultation that works with your busy schedule with one of our advisory teams.

Life is constantly changing. At ARG I, you'll gain access to teams of professionals to help you adapt and prepare for retirement with:

Personal Financial Planning	Personal Tax Solutions	Personal Insurance Solutions	Investment Management	ARG I Investment Committee	Investment Philosophy Approach
Live how you want now and later by developing a plan that aligns with you.	Prepare tax returns and create effective tax planning execution.	Potentially protect future income, create retirement income and provide a family legacy.	Professional teams work to help you make investment decisions based on your best interests.	Incorporate value-added strategies across a range of investment disciplines.	ARG I's core philosophy is to manage client portfolios adhering to established investment disciplines and balance the pursuit of return with the careful management of portfolio risk.

All information herein has been prepared solely for informational purposes, and it is not an offer to buy or sell, or a solicitation of an offer to buy or sell any security or instrument or to participate in any particular trading strategy.

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1. <http://www.cbsnews.com/news/retirement-calculators-6-things-they-get-wrong/>
2. <https://www.irs.gov/>

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